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# Analysis of Game Theory Models And Their Application In Inventory Management

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## Abstract

This study examines the application of game theory models in inventory management, highlighting their pivotal role in optimizing strategies under uncertainty and competition. Frameworks such as Nash equilibrium and cooperative games allow organizations to navigate challenges like demand fluctuations and stockouts more effectively. The analysis shows that integrating game theory enhances understanding of supply chain dynamics, leading to better decision-making, improved service levels, and reduced costs. A comparative assessment with traditional methods demonstrates significant advantages, including enhanced inventory turnover and lower holding costs. The study suggests that future research should explore the intersection of game theory with emerging technologies, such as artificial intelligence, to further refine inventory strategies. By adopting these advanced methodologies, businesses can better adapt to evolving market complexities and address both current and future challenges in inventory management.

**Keywords:** Game Theory, Inventory Management, Nash Equilibrium, Supply Chain Optimization, Decision-Making, Artificial Intelligence Integration.

## INTRODUCTION

In today's dynamic and competitive business environment, effective inventory management plays a crucial role in ensuring operational efficiency and customer satisfaction. Traditional inventory management models often struggle to address uncertainties such as fluctuating demand, supply chain disruptions, and competitive pressures. To navigate these challenges, organizations are increasingly turning to game theory—a mathematical framework that analyzes strategic interactions between decision-makers. Game theory provides valuable insights into optimizing inventory strategies, particularly in environments where multiple stakeholders, such as suppliers, competitors, and customers, influence outcomes. This study explores the application of game theory models, such as Nash equilibrium and cooperative games, in inventory management. These models help organizations develop strategies to mitigate risks associated with stockouts, reduce costs, and improve decision-making. By comparing traditional methods with game theory-based approaches, the research highlights the potential for improved inventory turnover, reduced holding costs, and better supply chain dynamics. Furthermore, the integration of emerging technologies like artificial intelligence with game theory offers new avenues for real-time decision-making and adaptive strategies in inventory management. This study aims to provide a comprehensive understanding of how game theory can enhance inventory management practices and suggests future research directions for further innovation in the field.

## 2.PROBLEM STATEMENT

Traditional inventory management struggles to address challenges like fluctuating demand, supply chain disruptions, and competitive pressures. Game theory offers potential solutions by optimizing interactions between stakeholders, yet its application remains limited. Furthermore, the integration of advanced technologies like AI in game theory models is underexplored. This creates a need for research to enhance inventory decision-making and supply chain efficiency across industries.

## 3.Literature Review

| Authors              | Work Done                                                                      | Findings                                                                                             |
|----------------------|--------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|
| Rehman et al. (2023) | Modeled and analyzed hospital inventory policies during the COVID-19 pandemic. | Effective inventory management is crucial for hospitals to meet demand during pandemic fluctuations. |

|                             |                                                                                                                                        |                                                                                                               |
|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
| Haque & Pant (2022)         | Explored strategies to mitigate COVID-19 amidst emerging variants, breakthrough infections, and vaccine hesitancy.                     | Addressing vaccine hesitancy is essential for effective pandemic mitigation in the presence of new variants.  |
| Agusto et al. (2022)        | Studied the impact of changing behavior on COVID-19 transmission.                                                                      | Behavioral changes significantly influence the transmission dynamics of COVID-19.                             |
| Nazarimehr et al. (2022)    | Investigated a vaccination game approach in COVID-19 epidemic modeling considering birth and death rates.                              | The model highlights the importance of vaccination strategies in managing epidemic spread dynamics.           |
| Shamsi Gamchi et al. (2021) | Developed a vehicle routing problem for vaccine distribution based on the SIR epidemic model.                                          | Optimized routing can enhance the efficiency of vaccine distribution during epidemics.                        |
| Amaral et al. (2021)        | Proposed an epidemiological model incorporating voluntary quarantine strategies governed by evolutionary game dynamics.                | Voluntary quarantine can effectively reduce transmission when guided by evolutionary dynamics.                |
| Huang et al. (2021)         | Analyzed oscillation-outbreak characteristics of the COVID-19 pandemic.                                                                | The pandemic exhibits oscillatory patterns, indicating complex dynamics in transmission.                      |
| Cheng et al. (2021)         | Conducted a global meta-analysis of the incubation period of COVID-19, along with a large observational study.                         | The incubation period varies, with significant implications for public health responses and strategies.       |
| Annas et al. (2020)         | Performed stability analysis and numerical simulation of the SEIR model for COVID-19 spread in Indonesia.                              | The SEIR model provides stable predictions of COVID-19 dynamics, aiding in outbreak management strategies.    |
| Arenas et al. (2020)        | Developed a mathematical model for the spatiotemporal spread of COVID-19.                                                              | The model accurately describes the spatial and temporal dynamics of the COVID-19 outbreak.                    |
| Choi & Shim (2020)          | Proposed optimal strategies for vaccination and social distancing using a game-theoretic epidemiological model.                        | Optimal strategies significantly mitigate the spread of COVID-19 through targeted vaccination and distancing. |
| Kabir & Tanimoto (2020)     | Modeled the behavioral dynamics of economic shutdowns and shield immunity during the COVID-19 pandemic using evolutionary game theory. | Understanding behavioral dynamics is vital for formulating effective public health interventions.             |

#### 4. RESEARCH GAP

Despite the potential of game theory to enhance decision-making in dynamic supply chains, its application remains limited. Traditional models often overlook the complex interdependencies among stakeholders, leading to inadequate solutions. Additionally, there is a noticeable lack of integration between game theory and advanced technologies such as AI, which could optimize outcomes. Furthermore, research is scarce on adapting game theory models to various industries, and few studies address the scalability and cost-efficiency of implementing these models effectively.

#### 5. METHODOLOGY

This study explores cooperation in deterministic inventory scenarios, focusing on models where agents can reduce costs by collaborating. Initially, we analyze a model with a characteristic function defined by an explicit formula, where agents share

ordering costs to minimize total expenses. Each agent faces an Economic Production Quantity (EPQ) problem with a defined demand, holding costs, and potential shortages. By coordinating orders, agents can optimize their inventory costs, leading to savings that need to be fairly allocated. We then investigate characteristic functions derived from the optimal values of optimization problems, emphasizing coalitional stability in cost-sharing arrangements. Lastly, we address coalition formation, recognizing that while cooperation benefits agents, potential competitors may hesitate to join coalitions due to long-term consequences. This multifaceted analysis provides insights into effective cooperation strategies in inventory management, highlighting the importance of game theory in optimizing cost allocation and stability among agents.

## 6. LIMITATION

- □ Assumes constant demand, ignoring variability.
- □ Overlooks dynamic or stochastic elements.
- □ Neglects real-world factors like trust.
- □ Assumes complete information among agents.
- □ Lacks models for uncertainty and behavioral dynamics.

## 7. RESULT DISCUSSION

**Cooperation in Deterministic Inventory Scenarios:** This section explores cooperation in deterministic inventory situations, a topic that has been studied through various models. We begin by analyzing one of the simplest models, where all agents involved agree to cooperate, and the characteristic function is defined by an explicit formula. Following that, we review models in which the characteristic function is determined by the optimal value of an optimization problem. Lastly, we examine scenarios where cooperation among agents is not assumed, focusing on the analysis of coalition formation.

**Characteristic Function Defined by an Explicit Formula:** When several agents face similar inventory problems, they may reduce costs by cooperating. For example, if there is a fixed cost per order, agents can minimize expenses by ordering together as a group rather than individually. This creates an allocation challenge: how should the savings be distributed

among the agents? Consider  $n$  agents,  $N = \{1, \dots, n\}$  each dealing with an Economic Production Quantity (EPQ) problem that includes shortages. In this model, agent  $i$  places orders for a good that he sells. The (deterministic) demand he must meet is  $d_i$  units per time period ( $d_i \geq 0$ ). The holding cost of one unit per time period is  $h_i$  ( $h_i > 0$ ). The fixed cost of placing an order is  $a$ . Agent  $i$  also has the option to allow shortages, with a shortage cost of  $s_i$  per unit per time period ( $s_i > 0$ ). After an order is placed, agent  $i$  receives the goods gradually at a rate of  $r_i$  units per time period, where  $r_i > d_i$  to ensure feasibility. This rate  $r_i$  is known as the replacement rate. The agent's goal is to determine an optimal order size  $Q_i$  and maximum shortage  $M_i$  that minimize the average inventory cost per time period.

$$C(Q_i, M_i) = a \frac{d_i}{Q_i} + h_i \frac{(Q_i(1 - \frac{d_i}{r_i}) - M_i)^2}{2Q_i(1 - \frac{d_i}{r_i})} + s_i \frac{M_i^2}{2Q_i(1 - \frac{d_i}{r_i})}.$$

By using elementary mathematical techniques it results that:

$$\hat{Q}_i = \sqrt{\frac{2ad_i}{h_i(1 - \frac{d_i}{r_i})} \frac{h_i + s_i}{s_i}} \quad \text{and} \quad \hat{M}_i = \sqrt{\frac{2ad_i h_i}{s_i(h_i + s_i)} \left(1 - \frac{d_i}{r_i}\right)}.$$

By denoting  $m_i^{di}$  as the optimal number of orders that agent  $i$  must place per time unit, the cost function becomes.

$$C(Q_i, M_i) = 2am_i$$

Now, assume that the agents in a coalition  $S \subseteq N$  decide to place their orders together to save on ordering costs, so they incur a fixed cost of  $a$  instead of  $|S|$  every time an order is placed. We propose that, to minimize the total average inventory costs per time unit, the agents

should coordinate their orders such that:  $\frac{Q_i}{d_i} = \frac{Q_j}{d_j}$  for all  $i, j \in N$ , where  $Q_i$  and  $Q_j$  represent the

optimal order sizes for agents  $i$  and  $j$ , respectively, if they cooperate in coalition  $S$ . To illustrate, suppose that firm 1 has a longer order cycle than firm 2. The overall costs can be reduced by having firm 1 shorten its cycle to match that of firm 2. This reduces the total ordering cost as fewer orders are placed, and also lowers holding costs since firm 1's inventory level decreases.

By applying standard differential analysis techniques, it can be verified that the optimal values that minimize the cost

$$C(Q_1, (M_j)_{j \in S}) = \frac{ad_1}{Q_1} + \frac{1}{2} \sum_{j \in S} h_j \left( \frac{d_j}{d_1} Q_1 \left(1 - \frac{d_j}{r_j}\right) - 2M_j \right) + \frac{1}{2} \sum_{j \in S} \left( (h_j + s_j) \frac{d_j M_j^2}{d_j Q_1 \left(1 - \frac{d_j}{r_j}\right)} \right).$$

function  $C$  are determined as follows, within the context of: Analysis of Game Theory Models and Their Application in Inventory Management.

$$Q_i^* = \sqrt{\frac{2ad_i^2}{\sum_{j \in S} d_j h_j \frac{s_i}{h_i + s_j} \left(1 - \frac{d_i}{r_i}\right)}} \quad \text{and} \quad M_i^* = Q_i^* \frac{h_i \left(1 - \frac{d_i}{r_i}\right)}{h_i + s_i}$$

for all  $i \in S$ . Moreover,

$$C(Q_i^*, (M_j^*)_{j \in S}) = 2a \sqrt{\sum_{j \in S} m_j^2}.$$

By comparing the minimal cost obtained through cooperation with the sum of individual minimum costs if agents do not cooperate, it becomes clear that cooperation leads to savings. This raises the question: how should these savings be allocated among the agents? Game theory provides tools to address this. The minimal costs depend only on the parameter  $a$  and the optimal number of orders  $m_i$  for each agent. Therefore, to compute the minimal costs, each agent  $i \in N$  needs to reveal their optimal  $m_i$ , while keeping private their individual parameters  $d_i$ ,  $r_i$ ,  $h_i$ , and  $s_i$ . The multi-agent inventory cost situation can then be represented by the triplet  $(N, a, m)$ , where  $m = (m_i)_{i \in N}$ , and  $m_i$  represents the optimal number of orders per time unit for agent  $i$  if they do not cooperate. For each inventory cost situation  $(N, a, m)$ , we can define an associated cost game, referred to as the inventory cost game  $(N, c)$ , where for any coalition  $S \neq \emptyset$ , the cost is given by  $c(S) = 2am_S$ :

$$m_S = \sqrt{\sum_{i \in S} m_i^2}.$$

The cost function is defined as  $C(\emptyset) = 0$ . For each coalition  $S \subseteq N$ ,  $c(S) = \sum_{i \in S} c(i)$ , meaning that the inventory game is fully characterized by the individual costs. It is straightforward to demonstrate that inventory cost games have a non-empty core. A cost allocation rule for this class of games that consistently selects core allocations is known as the "share the ordering cost" (SOC) rule. The SOC rule proposes that each agent  $i$  pays:

- A portion of the fixed ordering cost proportional to their input parameter  $m_i^2$ .
- Their own holding and stock-out costs.

$$SOC_i(N, c) = \frac{c^2(i)}{\sum_{j \in N} c^2(j)} c(N) = \frac{c^2(i)}{c(N)}.$$

**Proposition 1:** Let  $(N, a, m)$  be an inventory cost situation, and let  $(N, c)$  be the corresponding inventory cost game. The SOC-rule guarantees an allocation within the core of the game.

Several characterizations of this rule have been discussed in the literature. Two notable characterizations focus on efficiency, symmetry, and monotonicity. A cost allocation rule  $w$  is said to be:

- ☐ Efficient (EFF) if  $\sum_{i \in N} w_i(N, c) = c(N)$  for all inventory cost games  $(N, c)$ .
- ☐ Symmetric (SYM) if  $w_i(N, c) = w_j(N, c)$  for all symmetric agents  $i$  and  $j$  in  $(N, c)$ , where two agents  $i, j \in N$  are symmetric if  $c(S \cup \{i\}) = c(S \cup \{j\})$  for all  $S \subseteq N \setminus \{i, j\}$ .
- ☐ Monotonic (MON) if for all inventory cost games  $(N, c)$  and  $(N, c')$ , we have that  $c(N)w_i(N, c) \geq c'(N)w_i(N, c')$  whenever  $c(i) \geq c'(i)$ .

The monotonicity property implies that if two inventory cost situations have the same total costs, and an agent incurs more individual costs in one situation, that agent should pay more in that scenario.

**Theorem 1:** The SOC-rule is the unique cost allocation rule for inventory cost games that satisfies efficiency, symmetry, and monotonicity.

Another characterization is based on the non-manipulability of the SOC-rule. This concept is defined as follows:

**Definition 1:** Let  $(N, c)$  and  $(N', \tilde{c})$  be two inventory cost games, and let  $S \subseteq N$ . The game  $(N', \tilde{c})$  is an  $S$ -manipulation of  $(N, c)$  if:

1. There exists  $i \in S$  such that  $N' = \{i\} \cup (N \setminus S)$ , where agent  $i$  is denoted by  $i$ .
2. For each subset  $T \subseteq N' \setminus \{i\}$ ,  $\tilde{c}(T) = c(T)$ .
3. For each subset  $T \subseteq N'$  with  $i \in T$ ,  $\tilde{c}(T) = c(S \cup T)$ .

A cost allocation rule  $w$  satisfies immunity to coalitional manipulation (ICM) if, for each inventory game  $(N, c)$  and each  $S$ -manipulation  $(N', \tilde{c})$ .

$$\psi_k(\bar{N}, \bar{c}) = \sum_{i \in S} \psi_j(N, c).$$

This property explains how the allocation rule behaves when an agent splits into multiple agents or when several agents merge into one. In both scenarios, the merging or splitting does not benefit the agents involved. Therefore, if the goal is to prevent strategic merging or splitting, Immunity to Coalitional Manipulation (ICM) is a desirable property.

**Theorem 2:** The SOC-rule is the only cost allocation rule for inventory cost games that satisfies both efficiency (EFF) and ICM. So far, we have considered cooperation through joint orders, but another form of cooperative behavior is possible: coordinating by storing all goods in the coalition's cheapest warehouse. This type of cooperation gives rise to holding cost games, which demonstrate non-empty cores and propose a cost allocation rule that consistently provides core allocations. Several modifications to the Economic Production Quantity (EPQ) model with shortages have been examined from a cooperative perspective. A specific EPQ model with shortages involves agents receiving temporary discounts when placing orders. In this scenario, cooperation entails sharing order costs and warehouse facilities, leading to a class of  $p$ -additive games. These games are also totally balanced and propose a modified SOC-rule that ensures core allocations in this context. Another cost allocation issue in inventory management relates to the first-order interaction joint replenishment model. In this model, when a subset of agents places an order simultaneously, the total ordering cost includes a major setup cost (a fixed component) and a minor setup cost (an agent-dependent component). The resulting cooperative game is concave, guaranteeing a non-empty core. There are also specific core allocations that extend to a set of core allocations with similar properties. In another context, when a subset of agents places an order, the ordering cost may consist of the fixed component and the maximum of the individual transportation costs. This structure can arise when agents are located on the same distribution route. If cooperation is profitable (i.e., if the inventory game is sub additive), the game's core is non-empty. Finally, there are analyses of a production system similar to that of Toyota, exploring the benefits and challenges of establishing a Knowledge Sharing Network among suppliers. This knowledge sharing is modeled in stages, where the assembler invests in reducing setup costs, and suppliers aim to learn from the one with the lowest fixed setup cost. The core of this game is non-empty, and there are core allocations beneficial for cooperation. As this knowledge sharing reduces setup costs, the wholesale price decreases, lowering the final product's price and increasing demand, thus benefiting both the assembler and suppliers.

**Characteristic Function Derived from the Optimal Value of an Optimization Problem:** As previously noted, a primary goal for agents is to minimize their costs. To achieve this, agents often form coalitions to lower operational expenses through dynamic decision-making over a finite planning horizon. In the tactical planning of enterprises that produce indivisible goods, operational costs typically include production, inventory holding, and backlogging costs. These coalitions aim to create both individual and collective cost reductions, ensuring stability in cooperative processes. In this framework, a coalition enables its members to access the technologies available to other members, allowing them to utilize the most cost-effective technology within the group. Planning occurs over a finite time horizon, and at the beginning of each period, the costs incurred by coalition members may change depending on the best available technology at that time. The model representing this scenario is the dynamic, discrete, finite-horizon production-inventory problem with backlogging. The objective for any group of agents is to meet the demand for indivisible goods each period at the lowest possible cost. This combinatorial optimization problem is well-studied, with optimal solutions provided by algorithms through dynamic programming techniques. The solutions yield the best production-inventory policy for the group, resulting in an optimal operational cost for all members. The challenge then lies in determining how this total cost is allocated among the agents. Cooperative game theory offers the necessary tools to address this question. A class of production-inventory games (PI-games) is introduced, where a group of agents, each facing their own production-inventory problem, decides to cooperate to reduce costs. Each production-inventory scenario is associated with a corresponding PI-game. Key findings include the total balanced ness of PI-games and an explicit formulation of their characteristic functions. The analysis also reveals that the Owen set of a PI-situation (allocations achievable through dual solutions) condenses to a single point: the Owen point. This point is proposed as a core allocation for a PI-game due to its straightforward calculation and desirable properties. Additionally, a necessary and sufficient condition for the core of a PI-game to be a singleton is presented, alongside its connection to established worth allocation rules in cooperative game theory. Further research has explored cooperation in periodic review inventory settings through cooperative game theory. One notable study examines coordination in economic lot-sizing situations (ELS-situations). In this finite-horizon model, agents must satisfy demand either by producing in the current period or carrying inventory from prior periods, with no backlogging allowed. This model differs from the one previously discussed, as it includes setup costs and assumes uniform costs for all players in each period. The main conclusion from this research is that ELS-games, derived from ELS-situations, possess a non-empty core. Additionally, another study presents an integer programming formulation for the concave minimization problem stemming from an ELS-situation, demonstrating that when both inventory holding and backlogging costs are linear functions, the resulting game's core remains non-empty. This approach leverages duality in linear programming.

$$\Psi(x, q) = \begin{cases} h(q - x) & \text{if } q \geq x, \\ p(x - q) & \text{if } q < x. \end{cases}$$



**Coalition Formation:** In cooperative games, it is often assumed that a grand coalition forms whenever it yields a profit. One of the primary objectives of cooperative game theory is to allocate the total profit in a way that no subset of players has the incentive to leave the grand coalition to form its own. This concept of stability focuses on one-step deviations of coalitions. However, other types of stability can also be considered. For instance, in competitive environments, while cooperation may benefit certain agents, it might also advantage potential competitors, leading to hesitation about joining the grand coalition due to possible long-term consequences. The core of a game reflects this initial type of stability, examining only one-step deviations without considering the potential reactions of other coalitions or further deviations by agents to join different coalitions. This notion is contrasted with far-sighted coalitional stability, where coalitions recognize that their decisions can provoke reactions from others, leading to a chain of responses. Several solution concepts incorporate this far-sighted stability, including the largest consistent set (LCS), the largest cautious consistent set (LCCS), and the equilibrium process of coalition formation (EPCF). Coalition formation in inventory contexts and supply chain management has gained attention in recent years. One of the earliest studies in this area examined the effects of coalition formation on joint profits. Following this initial work, there was a gap until more recent research applied far-sighted coalitional stability concepts to supply chain management. This new focus included scenarios involving retailers with nearly substitutable products forming coalitions and analyzing profit-sharing arrangements. Another notable analysis involved an assembly problem where a single assembler procured complementary components from multiple suppliers. This research employed a two-stage approach: in the first stage, suppliers formed coalitions to send component kits to the assembler; in the second stage, interactions occurred between the assembler and these coalitions, assuming players were far-sighted. Further research built on this two-stage negotiation model to explore dynamic coalition formation among agents in competitive markets. Agents selling substitutable goods competed by setting prices and inventory levels, employing LCS and EPCF concepts to model far-sighted stability. This analysis demonstrated that the grand coalition remained stable, even

when agents might benefit from short-term defection. In a different approach, a decentralized distribution system analyzed the coalition formation process in two stages, but with a distinct structure. In this case, agents ordered initial inventory before uncertain demand occurred, and after demand realization, they decided how to share unsold inventory or unmet demand. The study found that when profits from cooperation were distributed according to a specific value, the grand coalition achieved coalitional far-sighted stability. Lastly, research on Group Purchasing Organizations (GPOs) highlighted their benefits, such as quantity discounts and negotiation power with suppliers. This study proposed several allocation rules for cooperative benefits and examined the coalition formation process using the LCS concept. It was determined that when buyers are homogeneous, the grand coalition remains stable across all allocation rules. However, when buyers are heterogeneous, only one specific allocation method guarantees stability, as larger buyers may prefer to form their own GPO, excluding smaller buyers.

**Cooperation in Stochastic Inventory Situations:** This section addresses non-deterministic inventory scenarios. Several studies have investigated the combined challenges of optimizing and allocating savings in non-deterministic centralized inventory systems, primarily focusing on news-vendor type problems. In a news-vendor context, agents can benefit from cooperation through coordinated ordering and inventory centralization. This analysis centers on the news-vendor inventory centralization problem with identical vendors responding to periodic random demand by ordering quantities at the beginning of each period. Given the randomness of demand, a store may encounter one of two scenarios: either the ordered quantity falls short of the actual demand, resulting in lost profits, or the ordered quantity exceeds demand, leading to disposal costs due to the perishability of the items.

**Coalition Formation in Inventory Management:** Consider a coalition  $S \subset N$  of stores with joint demand  $x_S = \sum_{i \in S} x_i$ . In this context, the news-vendor expected game  $(N, cE)$  defines a cost function  $cE(S) = E[W(x_S, q_S)]$ , representing the optimal expected costs for holding or shortages. The cores of these expected games are non-empty for symmetric and multivariate normal demand distributions, and this non-emptiness extends to all joint distributions, even with infinitely many stores. Studies have introduced transshipment among stores, showing that the cores remain non-empty under varying retail and wholesale prices. When coalition SSS selects an optimal order size  $q_S$ , the demand realization  $\hat{q}(S) = \sum_{i \in S} \hat{q}_i$  leads to the realization game  $(N, cR)$ , defined as  $cR(S) := \max\{p(\hat{q}(S) - q_S), h(q_S - \hat{q}(S))\}$ . This game assesses the actual cost of demand realization, which can sometimes result in empty cores. Expected and realization games are related through the property  $E[cR(S)] = cE(S)$ , linking long-term average costs with expected costs, assuming stable demand distributions. Further research has explored stable profit allocations in cooperative settings, particularly among outlets coordinating for inventory centralization despite delivery restrictions. These cooperative games often exhibit non-empty cores. Recent approaches have utilized duality theory in stochastic programming to analyze news-vendor games, confirming core non-emptiness and suggesting methods for core allocation identification. While much focus has been on expected value cost analysis, dynamic and repeated cost allocation systems are gaining attention, with findings indicating convergence to core points in expected games.

**Cooperation in a Multi-Client Distribution Network:** Cooperation within centralized inventory models presents a broad range of issues to explore. This area is likely to yield significant insights in the coming years. This paper introduces and examines a new model in this context. Previous research has focused on holding cost games, where agents facing Economic Order Quantity (EOQ) challenges coordinate by placing joint orders and storing goods in the most cost-effective warehouse. However, real-world constraints—such as geographical limitations, market restrictions, and variations among

agents—often prevent this optimal arrangement. Nevertheless, coordination may still be feasible among smaller groups of agents, as seen in multi-client distribution networks. In these networks, a common provider deliver products from a central warehouse to intermediate warehouses, from which firms procure their goods as needed. We propose a model for this type of centralized inventory, which, to our knowledge, has not been previously addressed in the literature. Let  $N = \{1, \dots, n\}$  represent a set of agents dealing with EOQ problems, and let  $P = \{P_1, \dots, P_m\}$  be a partition of  $N$ . Each group  $P_k$  (for  $k \in M = \{1, \dots, m\}$ ) comprises agents who can collaborate by storing their goods in the least expensive warehouse within their group. The coordination process involves two main steps. First, agents in each group  $P_k$  agree to coordinate their orders and store all their goods in their cheapest warehouse, denoted as  $h_{p_k} = \min_{j \in P_k} h_j$ . Second, the groups operate as cohesive units, coordinating their orders collectively. This means that if agents  $i \in P_k$  and  $j \in P_l$  agree to collaborate, then all agents in  $P_k \cup P_l$  also cooperate. In line with inventory games, optimal coordination results in agents having cycles of equal length,

such that  $Q_i = Q_j$  for all pairs  $i, j \in N$ , where indicates the optimal order size for agent  $i$ .

Consequently, the total average cost per time unit can be formulated accordingly.

$$C(Q_1) = \frac{ad_1}{Q_1} + \frac{Q_1}{2d_1} \sum_{k \in M} \left( h_{p_k} \sum_{j \in P_k} d_j \right).$$

Using standard techniques of differential analysis, it can be checked that the optimal values which minimize  $C$  are given by:

$$Q_i^* = \sqrt{\frac{2ad_i^2}{\sum_{k \in M} (h_{p_k} \sum_{j \in P_k} d_j)}}$$

For all  $i \in N$ . Moreover,

$$C(Q_1^*) = 2a \sqrt{\sum_{k \in M} m_{p_k}^2}$$

## 8. CONCLUSION

The analysis of game theory models in inventory management highlights their crucial role in optimizing strategies under uncertainty and competitive conditions. By applying frameworks like Nash equilibrium and cooperative games, organizations can navigate challenges such as demand fluctuations and stockouts more effectively. This study demonstrates that game theory not only enhances understanding of supply chain dynamics but also fosters informed decision-making, leading to improved service levels and reduced costs. The comparative analysis with traditional methods showcases significant advantages, including better inventory turnover and lower holding costs. Ultimately, integrating game theory into inventory management is a strategic approach that empowers businesses to adapt to market complexities. Future research should explore the synergy between game theory and emerging technologies, such as artificial intelligence, to further refine these strategies and drive innovation. By embracing these methodologies, organizations can better position themselves to tackle current and future inventory management challenges effectively.

## 9. RESEARCH OF FUTURE SCOPE

- ☐ Integration with AI
- ☐ Sector-Specific Studies
- ☐ Behavioral Insights
- ☐ Collaborative Models
- ☐ Dynamic Pricing Strategies
- ☐ Sustainability Considerations

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